

2023

Distributor Opportunity

The logo for Silvaline Sheds, featuring the word "SILVALINE" in a stylized, red, serif font with a white outline, set within a grey oval shape.

Silvaline Sheds

silvalinesheds.com.au

Making custom sheds standard.

Dear Prospective Distributor,

We are delighted to introduce Silvaline, a leading supplier of high-quality sheds for domestic, commercial, and farm use.

As a distributor of Silvaline sheds, you can offer your customers a wide range of durable and affordable sheds to meet their needs.

Silvaline sheds are built to last and offer excellent value for money. Our sheds are made from high-quality steel, and are designed to withstand the Australian climate. Our range includes sheds for a variety of applications, from garden sheds and workshops to storage sheds and barns.

In addition to our excellent sheds, we also provide our distributors with the Qikshed software. This proprietary software allows you to design and quote sheds quickly and easily. With Qikshed, you can create custom designs for your customers and provide accurate quotes in minutes. This powerful tool gives you a competitive advantage and allows you to offer a superior service to your customers.

As a distributor of Silvaline sheds, you will also benefit from our commitment to customer service. We understand that our success depends on the success of our distributors, and we are dedicated to helping you grow your business.

Whether you are looking to expand into sheds or an existing shed builder looking for a better deal, Silvaline is the perfect partner for your business.

We would be delighted to discuss the opportunity to become a distributor of Silvaline sheds. Please don't hesitate to contact us to learn more about this opportunity.

About Us

Silvaline Sheds is an Australian-owned and operated company that specializes in the design, manufacturing, and distribution of high-quality sheds. With over 30 years of experience in the industry, we have built a reputation for delivering exceptional sheds that are built to last.

Our Sheds



Our comprehensive range of sheds includes garages, carports, domestic, commercial, rural, and industrial sheds, all of which are designed to meet the unique needs of our clients.

Our Support



We pride ourselves on providing exceptional customer service and support, with a dedicated team of experts who are always on hand to offer guidance and advice.

Our Systems



At Silvaline Sheds, we are committed to innovation, with our proprietary shed designing and quoting software, Qikshed, enabling our distributors to easily and efficiently design and sell both standard and custom sheds.

Our Commitment



We are dedicated to providing our clients with high-quality sheds that are designed to meet their needs and exceed their expectations.



Our Mission

Creating both sheds **and businesses** to stand the test of time.

Silvaline Sheds creates the opportunity for distributors to build their own future by selling quality sheds that last a lifetime.

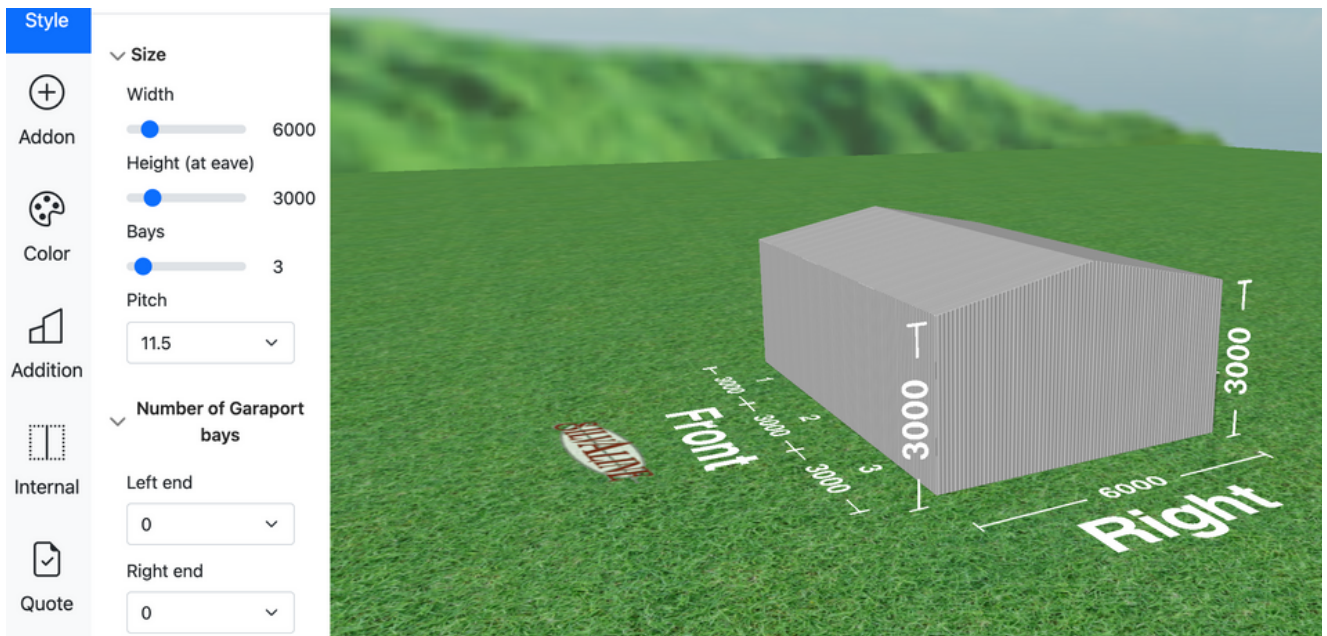


www.silvalinesheds.com.au

Custom Design Solutions

The Silvaline App gives you ultimate flexibility.

Use our custom app to model any shed design or let your customers model their own. This market leading design app allows you to get the edge on competitors and create a more tangible view of your clients shed.



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The Problem

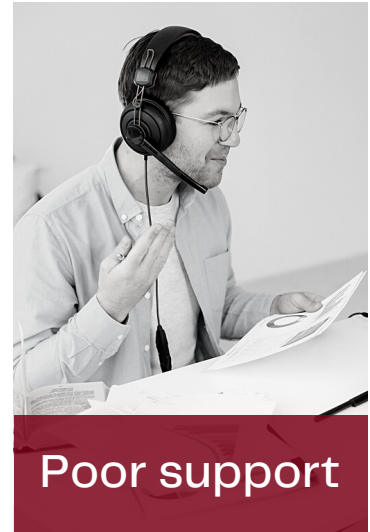
Typically shed distributors lives are made harder when they have to constantly battle supplier problems. At Silvaline Sheds our focus is on supporting you with quality sheds, systems and support.



Requiring rework, returns and resulting in poor customer experience.



Meaning you have to do way more work than is needed just to get the job done.



Making life harder just when you need help to win more work.



At Silvaline Sheds our focus on making your job easier with quality sheds, systems and support.



Solution

Our Solution

We only supply the best quality, Australian made steel sheds so that you can be certain you are selling a quality product that will last for a lifetime.



Quality sheds

Solution

Our Solution

Our revolutionary Qikshed system is unrivalled in the Australian market



Unrivalled systems

Solution

Our Solution

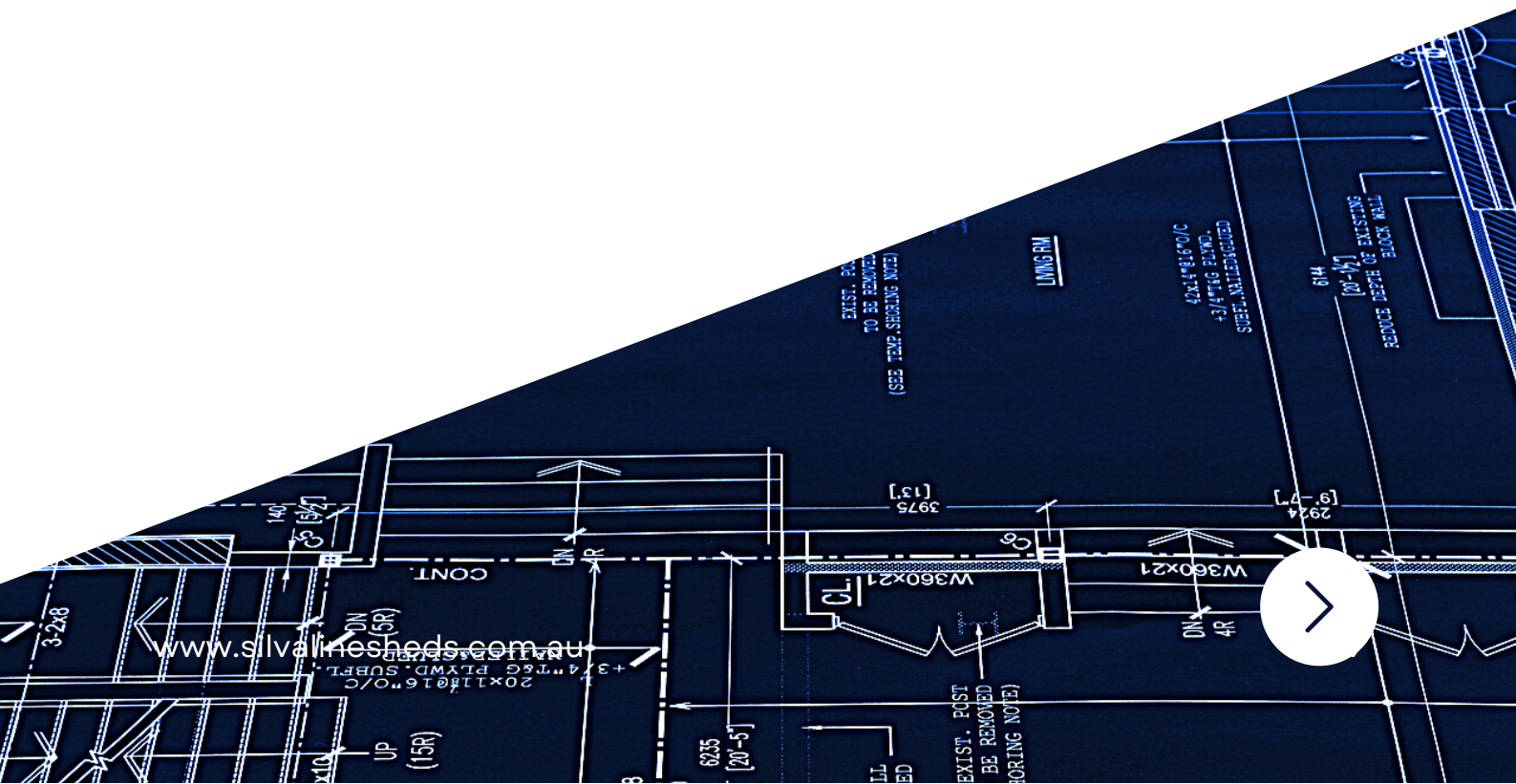
We are here to support you, from the beginning to the end. Your success is our highest goal, so our support team is here to assist when you need.

➤ **Top level support**

www.silvalinesheds.com.au

Qikshed. The key to site specific engineering.

By using Silvaline Sheds' proprietary shed designing and quoting software, Qikshed, distributors can easily and efficiently design and sell both standard and custom sheds to their clients. This software allows distributors to quickly create 3D models of sheds and provide accurate quotes, helping them to streamline their sales process and increase their conversion rates. Qikshed's intuitive user interface means that even those without a technical background can easily use the software, while its powerful features enable distributors to produce detailed and professional-looking shed designs. By providing this tool to our distributors, Silvaline Sheds aims to help them succeed and grow their business.



Key Benefits

Here's some of the key benefits of becoming a Distributor with Silvaline Sheds!

- **Diversified product offerings:** As a distributor for Silvaline Sheds, you can expand your business by offering a broad range of sheds to your customers, including garden sheds, garages, carports, domestic, commercial, rural, and industrial sheds. This will allow you to diversify your product offerings and attract new customers.
- **High-quality products:** Silvaline Sheds is known for providing high-quality sheds that are built to last. By becoming a distributor for Silvaline Sheds, you'll be able to offer your customers top-quality products that they can rely on.
- **Marketing and sales support:** Silvaline Sheds provides comprehensive marketing and sales support to their distributors, including training on their products and services, marketing materials, and ongoing support for any questions or issues that arise. This can help you to successfully market and sell their sheds to your customers.
- **Competitive pricing:** Silvaline Sheds offers competitive pricing on their sheds, which can help you to attract customers who are looking for high-quality products at affordable prices.
- **Strong brand reputation:** Silvaline Sheds has a strong reputation for delivering quality products and services to their customers. By becoming a distributor for Silvaline Sheds, you'll be able to leverage their brand reputation to build trust and credibility with your own customers.
- **Flexibility:** Silvaline Sheds offers flexibility in their distributor program, allowing you to choose the level of involvement that works best for your business. You can choose to be a full-time distributor or to incorporate their sheds into your existing product line.
- **Potential for growth:** As a distributor for Silvaline Sheds, you'll have the potential to grow your business by tapping into a growing market demand for sheds. Silvaline Sheds is committed to supporting their distributors and helping them to succeed, which can provide opportunities for long-term growth and success.

At Silvaline Sheds we are a true partner in **your success**

Join our team and become a part of the success story with Silvaline Sheds. As a distributor, you'll have access to our broad range of high-quality sheds, including garden sheds, garages, carports, domestic, commercial, rural, and industrial sheds.

We provide our distributors with comprehensive training, marketing and sales support, and the opportunity to tap into a growing market demand. Partner with us to provide top-quality sheds to your customers, and grow your business with the support of a trusted brand.

Let's build a successful future together with Silvaline Sheds.



www.silvalinesheds.com.au

Our highest aim is to help you succeed. To that end our focus is on providing you with the sheds, systems and solutions that allow you to build a thriving business in one of Australia's fastest growing industries.

The Team



Our support team at Silvaline Sheds are focused on helping our distributors maximise their opportunities to sell sheds and grow their business. You can count on the Silvaline Team!

Mark Klobe
Managing Director

Ben
Sales Support

Greg
Distributor Support

Andrew
Purchasing Support

Peter
Software Manager

Alvin
Engineer/Developer

Job Position

Your Investment

At Silvaline Sheds we believe in being totally up front about costs. Here's an overview of our cost structure when you become a Distributor with Silvaline.

Item	Frequency	Total
Start-Up Fee	One-off	\$7,500
Qikshed Licence Fee	Annual	\$1,500
Marketing Fee	Monthly	\$195
Admin & Support Fee	Monthly	\$150



Interested?

If you're interested to know more about the Silvaline advantage you can complete an Expression of Interest.

Access our web-based
Distributor Application Form by
clicking on the button below

Apply Now



www.silvalinesheds.com.au

The Steps

> Apply

Submit your application. We'll confirm your details and confirm receipt within 24 hours.

> Assess

Next, we'll set up a time to walk you through the details of our distributor offer. If it's a fit for both parties then we'll approve your application.

> Join

Then we'll send you a contract for signing, arrange payment and on-board you as a Silvaline Distributor.

Work with us !

Simply like to know more about our
Distributor opportunity?

Call today for a no-obligation chat.

**Mark
Klobe**

Managing Director



www.silvalinesheds.com.au



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**Making
custom sheds
standard.**

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